



# **Introduction GeoAGRI session**

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# Trends

- More accurate,
- More real-time,
- More sophisticated,
- More frequent



“Agriculture is not just the world’s largest employer and largest industry, it is a way of life for an overwhelmingly large number of people around the world.”

# Markets

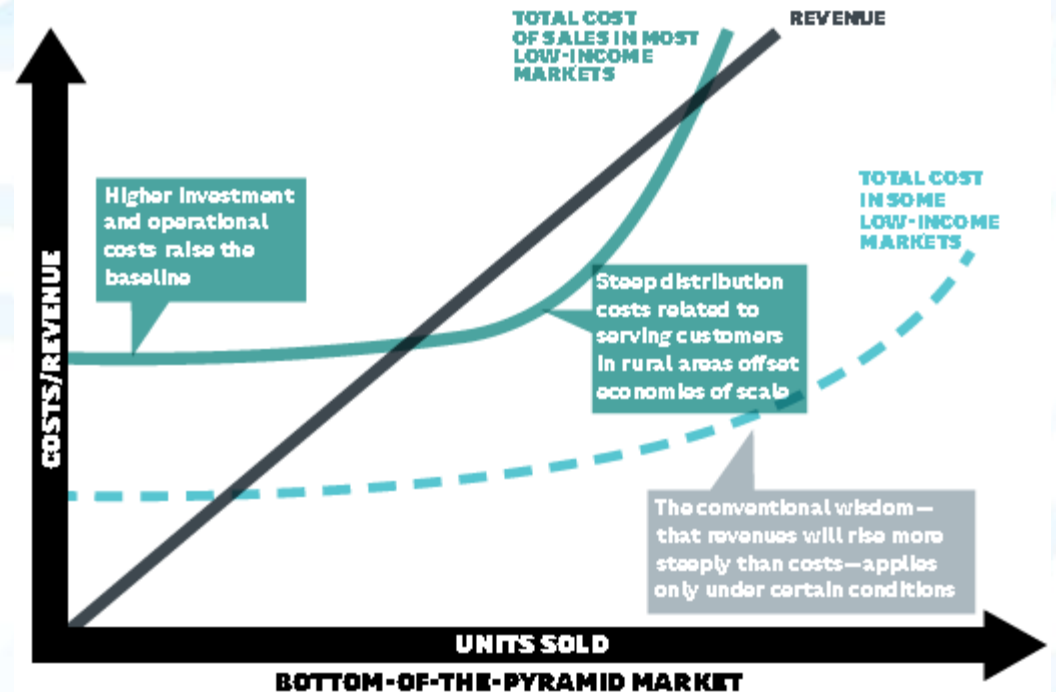


Demand (and consequently prices) should rise according to all prognostics, but the opposite seems to be the case...

# Opportunities at the base of the pyramid



CK Prahalad



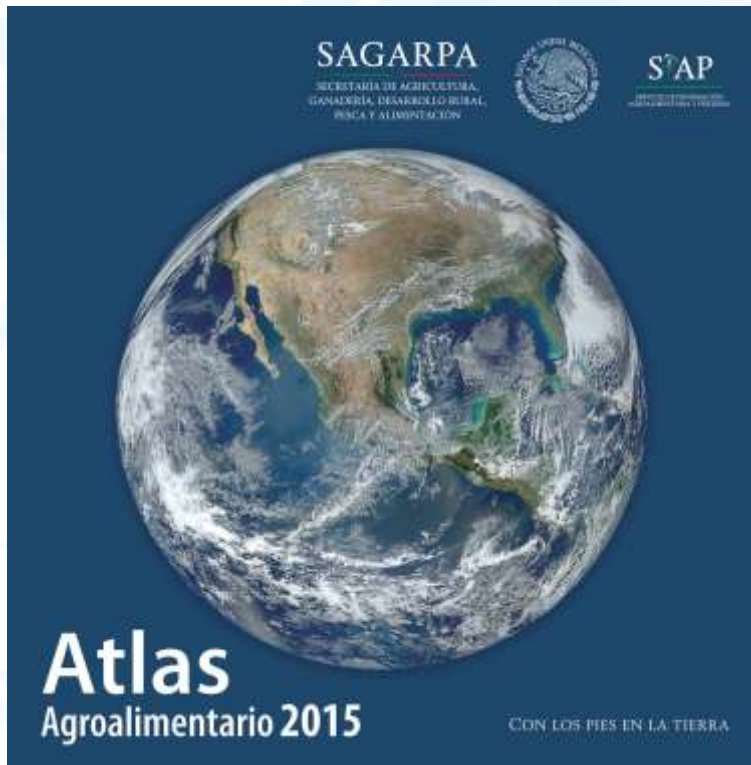
Weather prediction

Advice through mobile services on agricultural practices

Early warning pests / diseases & extreme events

Index insurance

# Shaping and communicating government policy and monitoring effects & compliance



“...de los subsidios asistencialistas a los incentivos orientados a resultados; redefinimos el sistema financiero para que sea una auténtica banca de desarrollo del sector agroalimentario, la simplificación administrativa, las acciones para modernizar e incrementar la superficie de riego; trabajamos arduamente en la digitalización para lograr una genuina simplificación administrativa.”

# Where do we go?

## Paradox:

- More specific and specialized solutions, such as early warning late blight disease potatoes,
- More integrated (and connected) solutions that go beyond the obvious ones, such as VRA and machine guidance

# Further information and references:

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# Thank you